



Job Posting: Sales Representatives

Echoserve is the world's fastest growing field service company for diagnostic ultrasound and mammography systems. Echoserve is also the world's premier depot repair center for medical imaging equipment and sells a complete line of new and previously owned equipment.

We are currently seeking field sales representatives for the following areas:

- **Tampa, FL**
- **Miami, FL**

Sales Representatives work directly with clinical end-users (hospitals, imaging service providers, clinics and doctors' offices) to sell the full line of Company products and services. Sales Representatives also work closely with their Field Service Engineering team in joint business development and sales efforts. Sales Representatives call on and manage customers in specific geographic regions and are responsible for quota achievement from those regions.

Qualified candidates possess 3+ years of experience selling capital equipment medical devices, a proven track record of sales success, and a willingness to travel at least 50%. Direct experience with medical imaging capital equipment and/or service is desired.

Additional desired qualifications is experience working with major diagnostic imaging manufacturers, familiarity with the multi-vendor ultrasound and/or x-ray service markets, a large database of current contacts in the market, and formal sales training.

Sales compensation will be a combination of Draw + Commission + Bonus. Car allowance, expenses, tools, health benefits and 401k plan included. Stock options are available to qualified candidates.

For more information on our company, please see our web site: www.echoserve.com

If interested, please submit your resume and salary requirements to Derek Giulianelli, National Sales Manager: derek@echoserve.com